



# EDD

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## **Quarterly Economic Summaries Show Continued Strong Growth in New Mexico**

*Analysis shows business establishments up 8.2% over year and 10.3% since 2019.*

**SANTA FE, N.M.** – The number of physical business establishments in the state has increased 8.2% from the third quarter of Fiscal Year 2021 to Q3 FY2022 and has grown 10.3% since the pre-pandemic third quarter of FY2019 to Q3 FY2022, according to data aggregated by the New Mexico Economic Development Department (EDD) and published as part of its quarterly Economic Summaries.

The newly gathered establishment data comes from the EDD's Quarterly Census of Employment and Wages and is one measure of overall economic health. It shows that every industry at the state level, as well as the aggregates of all industries in each of the 33 New Mexico counties, has seen an increase in the number of physical business establishments between the third quarter of fiscal year 2021 compared to the same period in 2022.

"This is incredible news for New Mexico, and a testament that our efforts at the state level to foster a healthy and thriving business community in our state are working," Gov. Michelle Lujan Grisham said. "We will continue taking innovative and effective steps to help our businesses continue to succeed."

Statewide the data shows:

- New Mexico has seen total business establishments grow by 8.2%, to 68,041, from Q3 FY2021 to FY2022 and by 10.3% in business establishments – an increase of 6,347 since the 3rd quarter of fiscal year 2019.
- A 3.7% increase over the year in establishments for the accommodation and food services industry and a 5.1% increase since 2019.
- A 7.1% increase in construction industry establishments over the year and a 4.8% increase since 2019.

- An 8.4% increase in healthcare and social assistance business establishments over the year and an 11.4% increase since 2019.
- A 13.5% increase in professional, scientific, and technical services business establishments over the year and a 17% increase since 2019.

On the county level, all 33 counties had a year-over-year increase in overall establishments in the third quarter of fiscal year 2022. Bernalillo County, the largest in New Mexico, saw 8.8% rise in business establishments with a 5.9% rise in accommodation and food service establishments, a 15.2% rise in professional services establishments, and a 20.3% increase in information-related establishments.

Over the year (FY2021 to FY2022, Quarter 3), establishments grew 8.8% in Santa Fe County; 7.6% in Doña Ana County; 5.2% in McKinley County, and 5.1% in Chaves County.

Other data compiled in the Economic Summaries shows that Matched Taxable Gross Receipts (MTGR) across the state significantly outpaced inflation over the last year and 31 of 33 counties saw an increase in MTGR. Quarterly MTGR increased by \$1.6 billion, or nearly 8%, when comparing Q3 FY22 to Q4 FY22. The quarter-to-quarter increase was induced by significant strength in construction (+38%) and retail trade (+8%).

EDD’s economists have put together comprehensive quarterly economic reports for all 33 counties and the state since November 2019. [The information is available on the EDD website.](#)

The quarterly economic reports for each county include a breakdown by industry sector, employment, gross domestic product, and wages.

The reports represent the best available data at the time to show underlying economic activity and to help counties prepare, adjust, and grow.

“New Mexico’s economy is healthy, businesses are expanding, and economic growth is widespread across both urban and rural communities,” EDD Cabinet Secretary Keyes said. “The data shows that investments made by Gov. Michelle Lujan Grisham to create higher-paying jobs and develop a more skilled workforce are succeeding.”

The state improved from an already strong third quarter for economic growth in the fourth quarter of FY22 of 20% for all industries, compared with the same quarter a year ago, and an increase of 29%, compared with the same quarter before the COVID-19 pandemic hit. The month of June saw the largest amount of monthly MTGR ever reported for the State of New Mexico. Rising inflation and interest rates pose risks, but the outlook is for continued strong growth in New Mexico.

Eddy and Lea counties, during Q4 FY22, represented 24% of the state’s total MTGR, up from 23% during Q3 FY22. Eddy County’s MTGR crossed a major threshold, reporting \$2.6 billion for Q4, the third largest amount in the entire state. Lea County reported the second highest MTGR for any county, trailing only Bernalillo County, both largely due to mining, oil, and gas, but also showing strong earnings in construction and retail trade.

Some of the highlights from the 2022 Q4 reports are:

- In Q4 FY22, 31 of 33 counties had year-over-year growth in total MTGR.
- Torrance County, one of the two counties that experienced a year-over-year decline in MTGR, experienced negative growth primarily due to a decline in the construction industry which had record high MTGR reported in Q4 FY21.

- 32 of 33 counties experienced growth in total MTGR when compared to Q4 FY19 (pre-COVID).
- During 2022, the month of June saw the largest amount of monthly MTGR ever reported for the State of New Mexico.

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Click the image below to see a larger version.

| New Mexico FY22 - Q3 Employment Data and Establishments by Industry |                    |                    |                    |                     |                     |                          |                              |   |                            |                 |
|---|--------------------|--------------------|--------------------|---------------------|---------------------|--------------------------|------------------------------|---|----------------------------|-----------------|
| Industry  | Average Employment | YOY Change in      |                    | YOY Change in       |                     | Number of Establishments | YOY Change in Establishments | Establishment Growth/(Loss) Since Q3 - FY19 | % Change in Establishments |                 |
|   |                    | Average Employment | Average Employment | Average Weekly Wage | Average Weekly Wage |                          |                              |   | Since Q3 - FY19            | Since Q3 - FY19 |
| Accommodation and Food Services                                     | 86,390             |                    | 24.4%              | \$ 442              | 15.7%               | 4,650                    | 3.7%                         | 224   |                            | 5.1%            |
| Administrative/Support & Waste Management/Remediation               | 47,393             |                    | 6.6%               | \$ 931              | 14.0%               | 4,148                    | 15.7%                        | 680   |                            | 19.6%           |
| Agriculture, Forestry, Fishing, and Hunting                         | 9,453              |                    | -0.3%              | \$ 697              | 5.1%                | 970                      | 4.9%                         | 80  |                            | 9.0%            |
| Arts, Entertainment, and Recreation                                 | 14,214             |                    | 37.5%              | \$ 591              | 2.6%                | 1,065                    | 6.5%                         | 87  |                            | 8.9%            |
| Construction  | 51,234             |                    | 2.3%               | \$ 999              | 4.6%                | 5,978                    | 7.1%                         | 276   |                            | 4.8%            |
| Educational Services  | 75,720             |                    | 5.8%               | \$ 925              | -0.2%               | 1,684                    | 7.8%                         | 217   |                            | 14.8%           |
| Finance and Insurance   | 22,784             |                    | 2.4%               | \$ 1,555            | 6.4%                | 3,311                    | 9.7%                         | 441   |                            | 15.4%           |
| Health Care and Social Assistance                                   | 139,872            |                    | -0.9%              | \$ 962              | 7.1%                | 11,190                   | 8.4%                         | 1,143                                       |                            | 11.4%           |
| Information   | 11,179             |                    | 7.8%               | \$ 1,395            | 5.8%                | 1,641                    | 27.4%                        | 544   |                            | 49.6%           |
| Management of Companies and Enterprises                             | 5,549              |                    | 2.7%               | \$ 2,985            | 70.1%               | 634                      | 4.8%                         | 241   |                            | 61.3%           |
| Manufacturing   | 28,143             |                    | 4.8%               | \$ 1,165            | 5.6%                | 1,760                    | 1.9%                         | (25)  |                            | -1.4%           |
| Mining, Quarrying, and Oil and Gas Extraction                       | 19,975             |                    | 12.6%              | \$ 1,906            | 11.2%               | 1,147                    | 4.9%                         | (20)  |                            | -1.7%           |
| Other Services (except Public Administration)                       | 20,270             |                    | 8.6%               | \$ 802              | 5.9%                | 4,816                    | 11.3%                        | 607   |                            | 14.4%           |
| Professional, Scientific, and Technical Services                    | 63,540             |                    | 2.5%               | \$ 1,772            | 8.5%                | 8,629                    | 13.5%                        | 1,251                                       |                            | 17.0%           |
| Public Administration   | 59,416             |                    | -0.7%              | \$ 1,188            | 0.7%                | 1,854                    | 0.2%                         | (9)   |                            | -0.5%           |
| Real Estate and Rental and Leasing                                  | 10,174             |                    | 3.9%               | \$ 891              | 9.1%                | 2,843                    | 6.8%                         | 302   |                            | 11.9%           |
| Retail Trade  | 92,386             |                    | 3.5%               | \$ 664              | 11.2%               | 6,224                    | 2.3%                         | 10  |                            | 0.2%            |
| Transportation and Warehousing                                      | 29,687             |                    | 20.7%              | \$ 1,016            | 3.5%                | 2,075                    | 6.3%                         | 166   |                            | 8.7%            |
| Utilities   | 6,287              |                    | 0.0%               | \$ 1,561            | -0.1%               | 418                      | 2.0%                         | 12  |                            | 3.0%            |
| Wholesale Trade   | 19,938             |                    | 3.0%               | \$ 1,330            | 11.9%               | 3,004                    | 7.6%                         | 120   |                            | 4.2%            |
| <b>All Industries</b>   | <b>813,605</b>     |                    | <b>5.8%</b>        | <b>\$ 1,018</b>     | <b>6.4%</b>         | <b>68,041</b>            | <b>8.2%</b>                  | <b>6,347</b>                                |                            | <b>10.3%</b>    |

\*Some data may be withheld to avoid disclosure of confidential information.

EDD's mission is to improve the lives of New Mexico families by increasing economic opportunities and providing a place for businesses to thrive. EDD's programs contribute directly to this mission by training our workforce, providing infrastructure that supports business growth, and helping every community create a thriving economy. Since January 1, 2019, EDD has supported more than 14,000 new jobs and trained 9,401 New Mexicans for better pay. EDD has utilized LEDA to make investments in 56 businesses, supporting more than 8,600 new jobs at an average wage of \$65,748, \$570 million in annual payroll, \$7.2 billion in new capital investment, and a ten-year economic impact of \$34+ billion. Forty communities across 22 counties have benefited from EDD programs.